







Welcome to TracWare's Process Control Software

This brochure introduces you to the solutions offered by TracWare. It is designed to outline the commercial benefits of these solutions, and to assure you of our pledge to provide the very best in stable, functional software and support.

The TracWare range of products comprises specialised solutions for the aviation maintenance, repair and overhaul (MRO) industry, including flight-based maintenance, flight training, component overhaul, manufacturing and parts distribution.

Other brochures that cover these applications in greater detail are available from TracWare, and can also be downloaded from the TracWare website.

We look forward to the opportunity of being of service to you.





Our Pledge

Our aim is to help you succeed in business. This means increasing your turnover and reducing costs, whilst maintaining quality and improving control.

TracWare can help you to do this in two ways. Firstly, by providing functionality that helps you to regiment and discipline the processes within your business. Secondly, by collecting, sharing and reporting on data, enabling proactive decision-making, and providing instant snapshots of how your business is performing,

Put simply, our aim is to provide the solutions you need to run your business more profitably.

Unique Approach

Since its formation in 1999, TracWare has committed itself to providing applications and a level of service and support that offer you unrivalled Value for Money.

TracWare was one of the first Aviation MRO software providers to recognise the potential of the Microsoft SQL Server database for a small to medium-sized business application. The product is a robust, stable and maintenance-free resource.

TracWare's policies help Customers reduce the financial risk and disruption associated with system changes. These include fixed priced

implementations, staggered Implementations, staged payment schemes, rental options, and annual support contracts that include updates, data fixes and additional functionality at no extra cost.

The results are a range of reliable solutions that work day-in, day-out, and a high level of Customer confidence and satisfaction.



What is AeroTrac?

AeroTrac Process Control Software is our flagship product. It is designed specifically for aviation MRO businesses of all sizes. The software provides a strong but flexible backbone for your entire business operation and is available in a variety of versions to reflect the size of your organisation:

- **AeroTrac Premium** (5–30+ Users)
- AeroTrac Premium Plus (10–100+ Users)
- AeroTrac Corporate (50–500+ Users)

What Makes AeroTrac Different?

AeroTrac is a product that has 'evolved' over the past decade with the collaboration and input of over 50 separate Customers. TracWare has forged unique partnerships with our clients and the End-Users to harness hundreds of 'good ideas' which are then incorporated into the software in a consistent, regimented and integrated approach. The result is Enterprise Resource Planning 'Process Control' software that really works.

Who Uses AeroTrac?

AeroTrac's fully integrated suite of modules are designed to meet the requirements of organisations performing any or all of the following:

- Part -145 Aircraft Maintenance
- Part-M Continued Airworthiness Maintenance
- Flight Training / Aircraft Charter
- Component / Engine Overhaul
- Piece-part Repair & Overhaul
- Part 21 Modifications and Original Equipment Manufacture
- Parts Distribution

Modules and Features:

AeroTrac™ manages the technical, commercial, logistical and financial processes to help you from initial tender through to final release, invoicing and despatch.

Technical Processes:	Commercial / Logistic / Financial:
Detailed Hangar / Workshop Works Orders	Inventory Control / Purchase Order Processing
Component Log / Rotable Control	Multi-Warehousing
Part 21 Manufacturing Works Orders	Integrated Material Review / Planning
Technical Documentation (Work-Packs)	Job Costing / Work in Progress Analysis
Technical Publications Library	Full Financial Controls including Sales, Purchase & Nominal Ledger transactions in full Multi-Currency
Master Maintenance Planning Documents	Customer Relationship Management features
Software generated Release Certification	Material Marshalling
Inspection Workbench	Project Estimating / Cost Authorisation
Controlled 'Robbery' Process	Automated P.I Counting module
Part M Aircraft Configuration Control	Warranty Module
GSE / Tooling Register, Service History & Calibration Control	Sales Order Processing for Parts Distributors
Maintenance Forecasting	Sales Invoicing for Projects & Sales Orders
Aircraft Maintenance Status management	Shipping / Export Control / Intrastat Reporting
Log Book / Approved Certificate generation	Turn-time analysis / Rough-cut Capacity Planning
AD / SB / Mandatory Modification compliance	Bar-Coded Employee Time-Recording
Detailed Inspection & Defect Reporting	MRO Quotations / Planned Arrivals
Reliability Module	Wide array of standard Management Reports
Production Control Workbench	MRP Module
	'FliteTrac' module for Flying Schools / Charter Ops



Key Benefits

Complete Ease of Use

All TracWare solutions share the same true Windows 'look & feel', and even the most complex processes can be handled using a series of intuitive steps. TracWare's screens have a consistent layout, so that users quickly learn and adapt to new functions.

Efficient Data Entry

Our data entry screens ensure that users fill in the desired information. Almost all of TracWare's screens have 'drill-down' capabilities to provide easy and intuitive access to other relevant information.

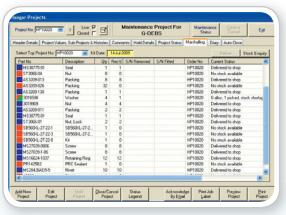
Process-Led Functionality

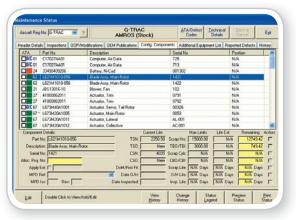
The rich functionality within our solutions accurately reflects the needs of the user. Each application is designed to follow a logical order that matches the processes within the business, ensuring greater discipline, clarity and control.

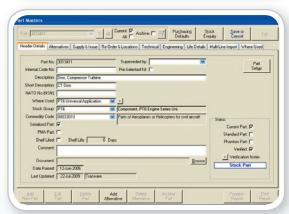
Greater Speed & Security

Our software is designed to utilise data entered elsewhere within the business, improving accuracy and reducing unnecessary duplication of data and input effort. The modern SQL database has a proven track record of stability and minimal downtime.



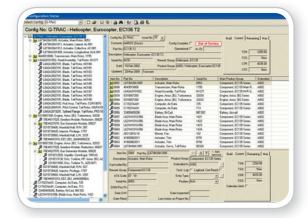


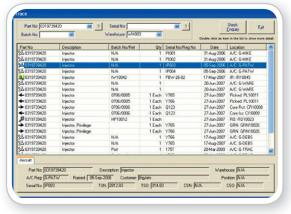


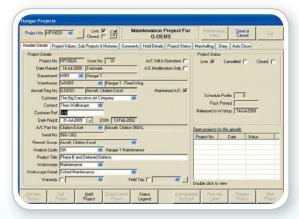


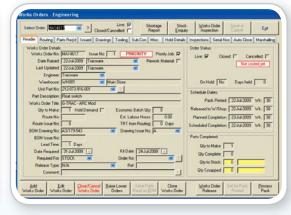


Key Benefits









Commercial Benefits

TracWare solutions provide you with the data you need to identify the strengths and weaknesses within your business, and act accordingly. Improve your turn-time performance, reduce costs, improve profit margins, reduce disputed invoices, improve cash-flow.

Technical Benefits

Our solutions provide tools that help you to perform many of the laborious technical tasks simply and accurately. Processes that are frequently performed on separate databases are integrated into a single solution, improving accuracy and speed.

Data you can Trust

Controlled data input ensures reliable output. TracWare's solutions use a series of defaults that help to control the integrity of information entered, ensuring that vital data is not missed, thereby reducing the possibility of costly errors and improving Quality.

Return on Investment

Our solutions, support and services offer you the opportunity to make a rapid return on your investment. The reduction in duplication, and the speed at which accurate data can be collected and utilised will help you streamline your business.





Nine Reasons Why You Should Choose **TracWare**

1. Functionality

Our range of software has the functionality to match your needs. Our expertise in Aviation is matched by process-mapping skills, delivering software that makes sense. Put simply – our software helps users to do their job, and provides you with the information you need to get on with yours.

2. Stable & Secure

Whatever your day-to-day concerns, our software won't be one of them. TracWare's solutions run using Microsoft SQL Server – the most secure platform for any business critical operation. TracWare's Customers worldwide know the benefits of trouble-free software.

3. Outstanding Support

TracWare's Annual Support Contracts offer excellent value for money. Software updates are included within the cost and frequently incorporate additional functionality. Telephone support is available from friendly, knowledgeable staff, and site visits for database issues (if unusually required) are free of charge.

4. Implementation Success

TracWare has the expertise to ensure that the transition from your existing system is as smooth as possible, and that you know how to get the best out of your new software. This is reflected in our 'Fixed Charge' policy, where we stay on-site for as long as required after 'Go-Live' for a fixed fee.

5. Increase Profits

TracWare's software will help you identify how your business is performing and why. This improved control allows you to take measures that reduce costs, increase margins, improve performance and save both money and time. In short, the software pays for itself.

6. Price & Payment Plans

TracWare's software is priced to meet the budget of small to medium-sized businesses. In addition, we offer a series of payment plans, and even a Rental Option that negates any financial risk, and optimises the opportunity for a rapid return on investment.

7. Move Forward

TracWare's applications are the key to driving your business forward. Companies that are standing still are moving backwards. Our software will help you understand where your business is going, identify core strengths and weaknesses, and discover where improvements or changes can be made.

8. Our Commitment

TracWare is totally committed to making the software work for you. We bend over backwards to ensure that the software meets your demands, and that you know how to get the best out of it. We understand that Your Success will be our success also.

9. Value for Money

We know of no other software that offers greater Value For Money. TracWare's software offers an unbeatable all-round package that ticks all the boxes – Price, Functionality, Stability, Security, Flexibility and Support.

Contact TracWare

Brochures

If you would like more information on our software, we will be happy to send you a detailed brochure. Simply contact us and let us know what area of the industry you are involved with, and we will send you the relevant information.

Alternatively, you can download brochures in a PDF format direct from our website

Demonstrations

If you would like a demonstration of the software, we would be delighted to arrange a visit at your convenience. Alternatively, we can arrange for an 'on-line' demonstration for overseas interest.

Contact Details

For more information, please do not hesitate to contact us at:

Sales & Support Office

Crown Court, 6 The Square, Wimborne, Dorset, BH21 1LP, United Kingdom

T: +44 (0)1202 884600

Head Office

24 Newport Street, Ryde, Isle of Wight, PO33 2QD, United Kingdom

T: +44 (0)1983 567574

E: info@tracware.co.uk

www.tracware.co.uk

